

## MARKET INTELLIGENCE

ProcureAbility™ Analytics & Market Intelligence are designed specifically for sourcing professionals and can help you with:

- **Bottom-Line Impact**  
Reduce the cost of spend categories
- **Budget Planning**  
Increase the accuracy of your budget and cost savings planning
- **Credibility**  
Raise your level of credibility with internal clients and drive fact-based negotiations

### Answer critical questions with our cost-effective market intelligence:

- What's driving category pricing?
- Who are a category's key suppliers?
- What are the risks associated with a supplier?
- What is the added cost of benefits if contractors become employees?
- How do wages change from region to region?
- How do I track seasonal workers?
- How do I get notified of a security breach?

## OUR SERVICES

### SUBSCRIPTIONS

Our Subscriptions are flexible, budget friendly, and allow a designed solution to fit your needs. Our catalog of categories covers a wide range of commodities, services, and manufactured goods tailored for the utility industry.

A ProcureAbility Intelligence Subscription is more cost-effective than doing it yourself.

We subscribe to the services, analyze the research, and prepare the reports so you don't have to.

We do more than provide reports. Our team is available for market intelligence program design and ongoing support.

Our reports provide in-depth and practical insights into market dynamics, foresight, and strategies for scoped topics, including:

- 4 Quarterly Business Unit Reports
- Opening Price Points
- Market & Category News
- Sourcing & Pricing Trends
- Demand Analysis
- Industry Profiles

## MARKET INTELLIGENCE REPORT CONTENTS

- Executive Summary
- Trends Review
- Risk Outlook
- Demand Update
- Market News
- Key Cost Drivers
- Supply Base Overview
- Insights & Best Practices
- Supply Category Description & Context
- Pricing & Forecast Summary Table
- Category Overview & Background Information
- Pro Tips

## QUARTERLY MARKET INDICES

- Transmission & Distribution Market Index
- Power Generation Quarterly Report
- Renewables Quarterly Report
- Trade Labor Quarterly Report

## INTELLIGENCE SUBSCRIPTION

Our subscription is flexible to fit your organization's needs today and to position your team for the procurement of tomorrow. Our budget-friendly solution covers 25 utility essential categories and includes a wide range of commodities, services, and manufactured products.

### WHAT'S INCLUDED

WHAT'S INCLUDED		25 SUBSCRIPTION CATEGORIES	
<b>Interactive Market Reports</b> <i>(updated every 3 months)</i>	25	<ul style="list-style-type: none"> <li>• AMR &amp; Electric Meters</li> <li>• Compressors</li> <li>• Distribution Transformers</li> <li>• Engineering Services</li> <li>• Facilities Management</li> <li>• Freight, Less-Than-Truckload &amp; Truckload</li> <li>• Line Hardware</li> <li>• Metal Valves</li> <li>• Motors and Generators</li> <li>• MRO Supplies</li> <li>• Nuclear Parts &amp; Equipment</li> <li>• Nuclear Services</li> <li>• Plastic Pipe</li> <li>• Power Boilers</li> <li>• Power Transformers</li> <li>• Process Control Systems</li> <li>• Pumps</li> <li>• Steel Pipe</li> <li>• Steel Poles and Structures</li> <li>• Switchgear</li> <li>• Temporary Labor</li> <li>• TL Construction</li> <li>• Vegetation Management</li> <li>• Wire &amp; Cable</li> <li>• Wood Poles &amp; Crossarms</li> </ul>	
<b>Easy web based portal delivery for all your team</b>	✓		
<b>Weekly Market News</b> <i>(highlights critical market changes)</i>	✓		
<b>Monthly Opening Price Points</b> <i>(key market indicators)</i>	✓		
<b>Quarterly Market Reports</b>	4		
<b>Analyst Access for Ad Hoc Research</b>	4 hrs/month		
<b>Webinar Training</b>	✓		